



# Java SE

## 2023 Licensing changes do you need to pay?

Oracle changed Java's pricing in a significant way. They now charge on the total number of full- or part-time employees and contractors. IDC noted that customers could expect an increase ranging from two to five times their current annual subscription cost.

Most customers have focused on a negotiation strategy, unaware there is an OCI option.

**Leading Gartner analyst** identifies three options:  
"subscribe", "go back", or "shift to OCI."

**Kasm** Workspaces for Oracle



Most customer's plan is to either pay full price or negotiate a discount on Java. Many are unaware of how OCI can help offset the cost. In a recent Gartner white paper, the lead analyst noted where OCI can offset Java prices (see chart below) by at least 50%. In these times of tight budgets and cost saving choices, why would you not investigate this option?

Our specialists can help you with all your questions.

- ✓ Where to begin?
- ✓ How is it secured?
- ✓ How to measure savings?
- ✓ Which items to include for compute?
- ✓ Is this another cloud I have to manage?
- ✓ Auto-Scale? DLP? SASE?

Gartner Analyst Findings

### Java SE Subscription Options

	Shift to OCI	Buy Java SE Subscription	Revert to Oracle JDK 8
Cost	○○○	○○○	○○○
Effort	○○○	○○○	○○○
Security Risk	○○○	○○○	○○○

None ○○ ○○ ○○ ○○ ○○ High

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Contact our team to explore options together.

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to **Kasm** Workspaces for Oracle

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